



LEOSPHERE  
A VAISALA COMPANY

# The business outcomes of lidar:

Advances in bankability,  
data quality, and flexibility



# Lidar has arrived. The business results are in.

*In the last 15 years, as wind energy has evolved, lidar has gained acceptance and enthusiasm in all corners of the industry.*

In years past, the industry has been slow to adopt remote sensing, in part because it was solely committed to traditional met masts. But today, lidar isn't just accepted — it is necessary.

## Technology for today

In 2000, a typical turbine hub height was 60m. Today, hub heights are routinely double that. Experience tells us that erecting a met mast above 60m is difficult and costly, and extrapolating wind measurements far beyond the structure's height introduces error and uncertainty.

Lidar, on the other hand, shows almost limitless development potential and already measures across the entire rotor sweep of even the largest turbines. The WindCube® vertical profiler, for example, boasts a range of up to 300m with 20 simultaneous measurement heights — ideal for even the largest turbines currently in service or in development, both onshore and offshore.

Leosphere, a Vaisala company, is the iconic and trusted gold standard in wind lidar. Our turnkey WindCube product suite offers innovative, reliable, and highly accurate solutions for thousands of customers across the globe. Due in large part to WindCube's innovations, lidar has evolved past previous limitations and is powering wind energy to new heights.

“The higher the turbine hub heights we're getting, the more uncertain extrapolating shear is from met towers. Today we have at least one WindCube at every development project.”

**Phillip Hurlbut**

Meteorologist,  
Pattern Development

## Breaking down the business outcomes

Phase	Lidar capabilities	Business outcomes
Development/funding	<ul style="list-style-type: none"><li>• Accurately assess wind characteristics for almost any geography, whether onshore or offshore</li><li>• Efficiently provide compliant and validated data with drastically enhanced flexibility and time-to-deployment</li></ul>	<ul style="list-style-type: none"><li>• Quickly and confidently confirm the bankability of a wind site, securing funding and expediting development</li><li>• Reduce risk and improve performance forecasting</li></ul>
Operations	<ul style="list-style-type: none"><li>• Demonstrate wind farm performance over time, dependably informing corrections or optimizations</li><li>• Reduce fatigue and loads on critical components</li></ul>	<ul style="list-style-type: none"><li>• Recover and enhance profit otherwise lost through non-optimized configurations</li><li>• Optimize and manage the entire wind farm system in cohesive campaigns</li><li>• Increase the lifespan of key components</li></ul>
All phases	<ul style="list-style-type: none"><li>• Perform reliable contractual and operational Power Performance Testing (PPT) according to industry best practices</li></ul>	<ul style="list-style-type: none"><li>• Maintain compliance and carry out PPT in ways never before possible</li><li>• Reduce uncertainty, improve decision-making and performance optimization</li><li>• Reduce risk, the cost of wind farm projects — and, ultimately, the cost of wind energy</li></ul>
Positioning in the wind energy marketplace	<ul style="list-style-type: none"><li>• Supplement or replace met mast systems, solving for past limitations</li><li>• Open new opportunities for offshore and complex terrain measurement</li></ul>	<ul style="list-style-type: none"><li>• Demonstrate innovation to stakeholders</li><li>• Pioneer new wind energy sites and approaches</li></ul>



## Lidar in the real world

With thousands of real-world deployments validated by industry experts, lidar users have a solid understanding of its most distinguishing benefits — some of which go beyond the data it provides.

Wind energy leaders report that lidar gives them a multiuse tool whose flexibility is unmatched and whose wind data is equal to or superior to what met masts offer. Lidar units are mobile, compact, and nondisruptive to landscapes and environments. They can be used temporarily and are easy to repurpose after their initial job is done. And, they offer distinct health and safety benefits over met masts. All of the above contributes to lidars providing exceptional value over long service lives.

### Lidar benefits at a glance

Data validated over thousands of deployments and large-scale studies

Removes the need to rely on flow models for vertical extrapolation; free of hub height limits

Limited permitting, easy and fast deployment

Little or no on-site construction required

Low profile, sturdy; withstands extreme weather

Reduces time needed to assess sites for suitability

Deployable in remote, offshore, or complex terrain

Capital asset that can be redeployed at no extra cost at multiple sites

Economical to operate and maintain

Consistent performance in hot and cold weather and icy conditions

Increased safety for workers



“If we’re not using remote sensing devices, we’re at risk to actually introduce bias. For most of these met masts, we’ve seen what we call shear relaxation — a 0.9% over-prediction when we use the mast alone, and 1.8% in energy.”

**Philippe Pontbriand**  
Energy Resources Director,  
RES Americas, Inc.

## All about data

One of the top concerns related to lidar is the accuracy and acceptance of its data — and, subsequently, how effectively it improves a wind energy project’s likelihood of success and long-term performance.

A few years ago, this was a difficult question to answer. But now that lidar has been put to use around the world on projects large and small, we have learned several key things:

- Lidar data, on its own, is rigorously tested and proven to be as accurate as met mast data. It is compliant to IEC and other regulatory standards. WindCube is also capable of hybrid wind assessment, seamlessly integrating scalar and wind vector data for even higher certainty.
- In many situations, lidar is an ideal complement to met masts — filling in gaps in the data, validating and expanding measurements, and drastically reducing uncertainty.
- The range of data available from lidar is extensive, as is the processing power of lidar units and their related software. These factors improve users’ situational awareness and allow for previously unattainable benefits, like out-of-the-box PPT according to industry best practices.
- Lidar, like any recent advancement, comes with modern, cloud-based management and analytics tools, making its insights more widely accessible and easier to manage.
- The reliability of lidar systems has greatly increased — to the point where lidar is now considered more reliable than met masts. Extensive field experience has driven continuous improvement in the design, testing, and assembly of lidar’s technology and system components.



**Leosphere's leadership  
and experience**

**Reference lidar**  
for wind energy



 **15+ years**  
of scientific lidar innovation

**5,000+**   
customer deployments

 **500+**  
authored/co-authored  
publications

# Lidar without limits: Our guiding principles



## Trustworthy, superior metrology

Our solutions are backed by the best science and metrology, and validated by the most demanding testing and certifications in the industry. Our contributions make wind energy smarter.



## Unrivaled thought leadership

Our years of experience, impressive global client roster, and plethora of industry breakthroughs demonstrate that we are the iconic gold standard in wind energy.



## Innovative lidars from a one-stop shop

Customers know we have the right suite of solutions for their needs in wind energy — taking them ever higher by adding value at each step of the project lifecycle.



## Easy, reliable global solution

We make our clients' lives easier. Our easy to use, turnkey WindCube product suite enables customers to harness the power of wind energy efficiently and affordably.





# WindCube®

## The industry standard for accurate, bankable data

### Highlights:

- Ground-based wind profiler that covers the entire rotor sweep of today's larger turbines, providing accurate wind measurement up to 300m over 20 simultaneous heights
- Performs hybrid wind assessment, seamlessly combining scalar and wind vector data for reduced uncertainty and unmatched IEC classifications
- Deploys safely, quickly, and easily — no expensive construction or permitting necessary
- Enhanced 4G modem and affordable power packs enable deployment almost anywhere
- Full IEC compliance and data validated by hundreds of independent studies
- Bankable data to secure funding, reduce the cost of equity, and minimize risk
- Embedded FCR correction for direct measurement in complex terrain
- Includes WindCube Insights cloud-based data management system
- Services include the industry's best warranty, accelerated workshop repair enabled by Leosphere, a Vaisala company's, seven global service centers, as well as premium options for 15-day guaranteed on-site repair, validation continuity, and pre-validation to accelerate and simplify deployment

### Applications:

- Wind resource assessment
- PPT
- Site suitability and calibration
- Grid-loss compensation
- Power curve measurements
- Performance verification
- Blockage effects



# WindCube®

Offshore

## Vertical profiling lidar purpose-built for buoys and harsh marine environments

### Highlights:

- Provides all the benefits of the WindCube industry reference lidar
- Designed with a robust casing specifically for offshore environments
- Integrates into floating buoys and withstands tough marine conditions for platform placement in lighthouses, substations, and vessels
- Commercial buoys integrated with WindCube lidars validated in accordance with the Carbon Trust roadmap of acceptance
- Cost-effective solution deploys safely, quickly, and easily — no expensive construction or permitting necessary

### Applications:

- Wind resource assessment
- Operations
- Optimization
- Research







## 3D scanning for reliable, detailed spatial wind data

### Highlights:

- Versatile, 360-degree, long-range configurable Doppler lidar system
- Suitable for onshore and offshore development and operations
- Provides large-scale, detailed knowledge of wind conditions, coupled with minimal cost of operation
- Multiple scanning patterns with an operational range of up to 19.5km; typical measurement ranges up to 3km, 6km, and 10km (depending on model)
- API for configuration and data access

### Applications:

- Wind resource assessment
- Site suitability and calibration
- Wind turbine wake and wind farm blockage effect
- Short-term forecasting





## Long-range wind turbine performance testing and optimization

### Highlights:

- Mounts temporarily to turbine nacelle or fully integrated by manufacturer
- Compatible with all turbine types and suitable for even the largest hub heights and rotor diameters
- Lightweight and easy to install and maintain
- Measures wind conditions simultaneously at 20 points ahead of the turbine, with the industry's longest range of up to 700m
- Captures wind data simultaneously at 20 measurement distances
- Continuous wind direction alignment; reliable contractual and operational PPT according to industry best practices and the upcoming IEC standard
- High correlation with IEC met mast measurements; optimizes energy production, lowers costs, reduces loads, and improves turbine design
- Well-suited for contractual or operational PPT, turbine underperformance diagnosis and corrections, and verification of turbine upgrades

### Applications:

- PPT
- Warranty power curve
- Yaw misalignment correction
- Nacelle transfer function calibration
- Fatigue and extreme load reduction
- Wind turbine design and production enhancement
- Wind turbine class upgrade



# WindCube®

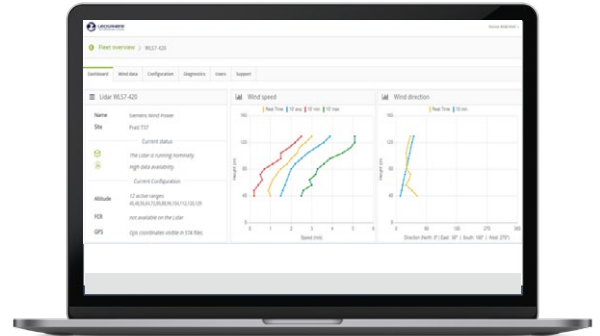
Fleet

Insights

## Actionable, at-a-glance data analysis and reporting

### Highlights:

- Secure, cloud-based, and user-friendly, with customizable, real-time alerts and notifications providing enhanced system visibility and reduced response times
- Extendable from one WindCube campaign to full fleet management, so it can grow with users' operation without new procurements
- Simple data export and access capabilities provide business-critical insights immediately, on any device
- Flexible user access rights for security and functionality across an entire team



# WindCube®

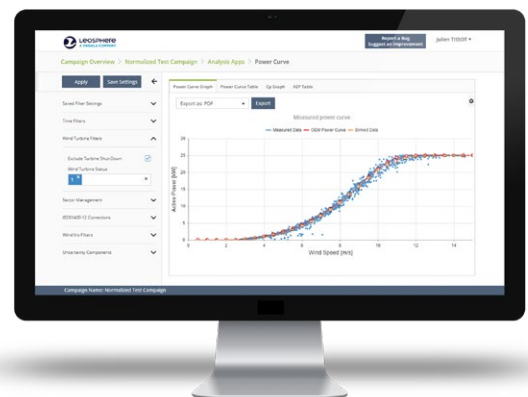
Analytics

Insights

## Efficient Power Performance Testing and analysis

### Highlights:

- Makes reliable PPT available to any user of WindCube Nacelle
- Produces ready-to-use IEC tables and annual energy production (AEP) calculations in just a few clicks, and offers built-in templating for using Scada data from any type of turbine
- Proactively displays which IEC paragraph/standard it is referring to while in use
- Provides improved data visibility and decision-making for the whole wind farm, whether used for development or ongoing operations





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**Philippe Pontbriand**

Energy Resources Director, RES Americas, Inc.



# Why Leosphere, a Vaisala company?

We are modern innovators, scientists, and discoverers who enable our customers to harness the power of wind energy in new ways. We are driven by passion, relentless curiosity, and the desire to create a better world.

As a result, Leosphere, a Vaisala company, is the iconic and trusted gold standard in wind lidar. Our turnkey WindCube product suite offers innovative, reliable, and highly accurate solutions for thousands of customers across the globe. All of this has enabled us to be catalysts for change and ambassadors for wind energy, always advancing the field and those we serve.

Our innovation story, like the wind energy story, continues.

[windcubelidar.com](http://windcubelidar.com)

