

Entering the next phase of growth

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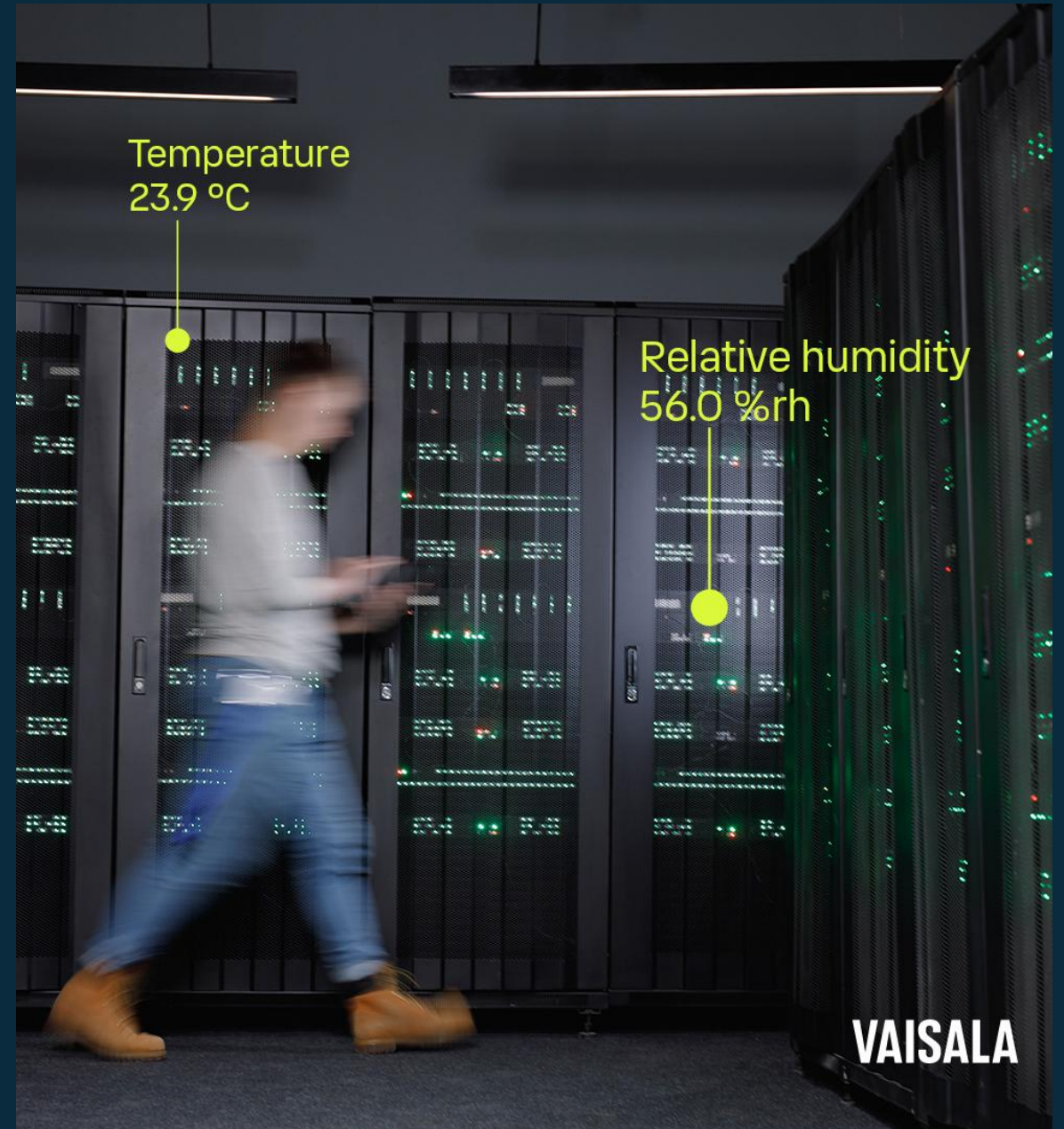
Executive Vice President, Industrial Measurements

VAISALA

Industrial Measurements

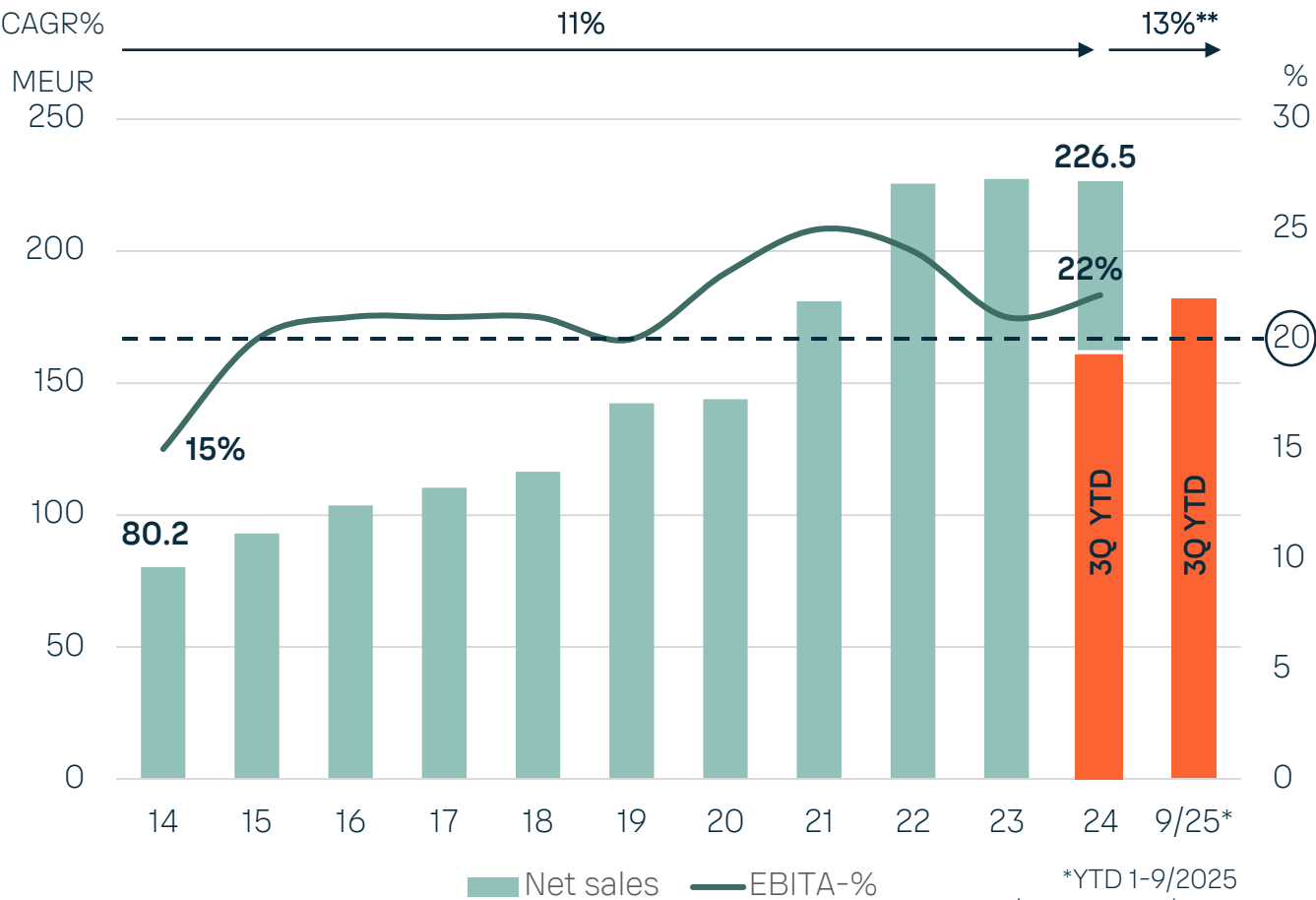
Industrial Measurements is empowering customers with accurate real-time insights into their critical processes to optimize resource use and to drive decarbonization.

We accomplish this by providing world-leading sustainable instruments, intelligence, and services, powered by breakthrough technologies.



Decade of strong business performance

Notable revenue growth and financial results



Recent evolution

- A plateau 2023–2024 after COVID acceleration 2021–2022
- Strong business performance in all geographical regions Q1-Q3 2025
- Data center segment particularly strong, life science industries started to recover
- Navigating successfully in the middle of the global tariffs and geopolitical tensions
- Some headwind from the currency exchange rates

Core markets & drivers

Industrial markets
1,300 MEUR

Life science markets
300 MEUR

Power markets
250 MEUR

CAGR 5 - 10% p.a.



Drivers:

- Digitalization of industrial manufacturing
- Data & AI driven data center investments
- Electrification & industrial decarbonization



DATA CENTERS



SEMICONDUCTOR



BATTERY



DECARBONIZATION



WIDE RANGE OF INDUSTRIES

Drivers:

- Aging population
- Regulation & compliance
- Growth of biopharma



PHARMA & BIOTECH



LOGISTICS



HOSPITALS & LABS

Drivers:

- Electrification
- Criticality of grids
- Needs at industrial sites



POWER UTILITIES

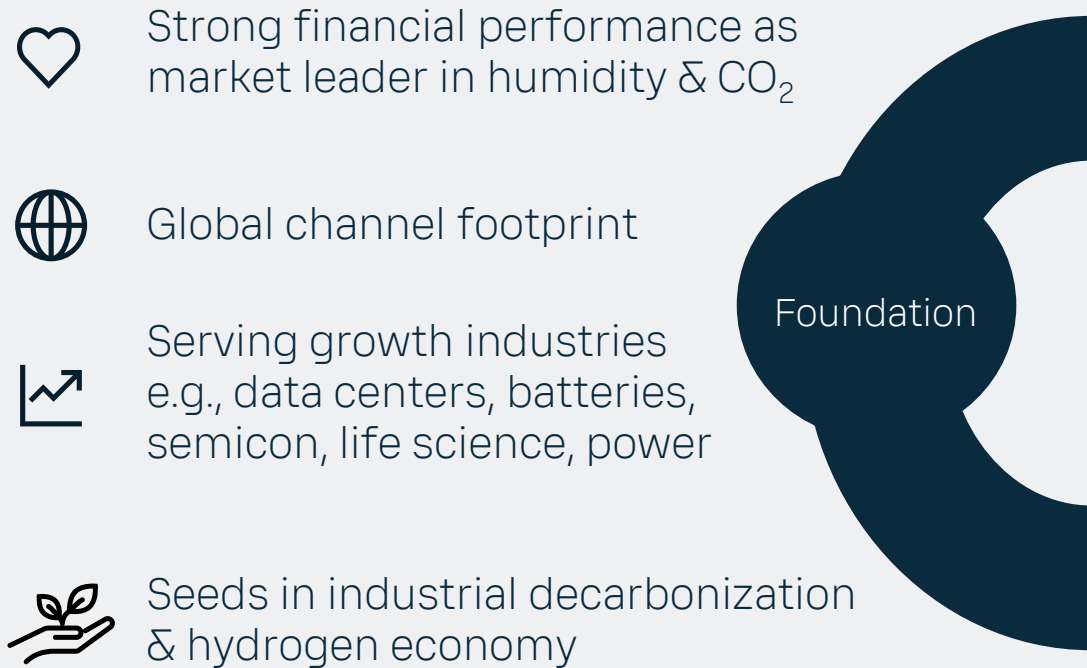


INDUSTRIAL SITES



TRANSMISSION
& DISTRIBUTION GRIDS

Leveraging the solid foundation to accelerate growth



 Product & technology leadership

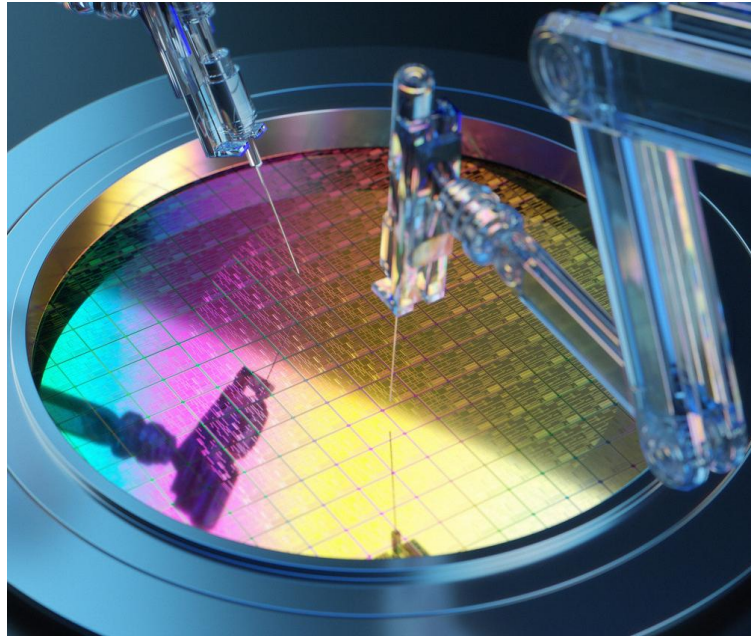
Leveraging the solid foundation to accelerate growth



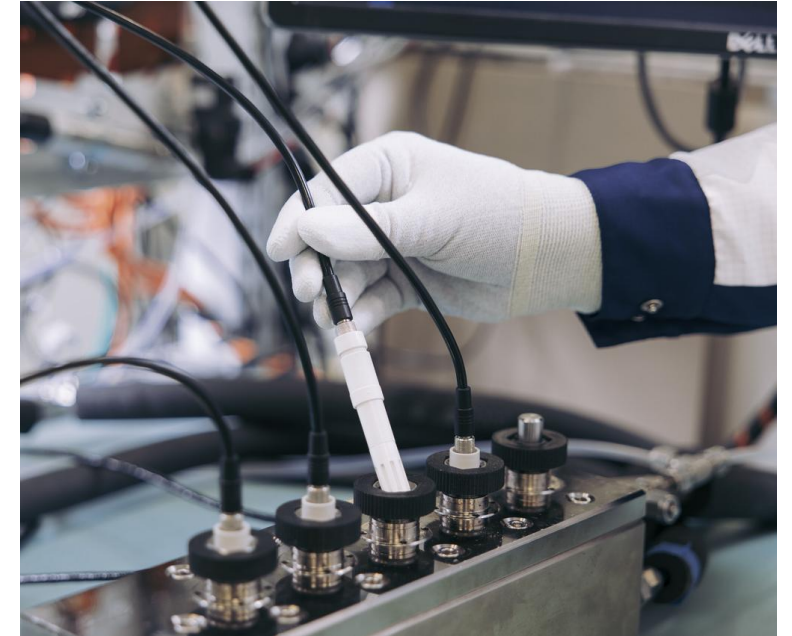
Next phase of growth in Industrial Measurements



We build further intimacy in key industries – life science, data centers, semiconductors, battery manufacturing, and power.



We leverage strong technology capabilities to extend offering and seek to boost growth beyond organic through M&A.



We harvest the potential from our installed base and develop service offerings to drive recurring revenue.

Q&A